

MLS Area RN

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|---------------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 23 | 41 | -43.9% | 485 | 568 | -14.6% |
| Condo/TH Sales | 5 | 9 | -44.4% | 72 | 81 | -11.1% |
| Total Sales | 28 | 50 | -44.0% | 557 | 649 | -14.2% |
| New Homes Only | 1 | -- | -- | 19 | 20 | -5.0% |
| Resale Only | 27 | 50 | -46.0% | 538 | 629 | -14.5% |
| Sales Volume | \$25,289,500 | \$47,383,030 | -46.6% | \$590,766,210 | \$507,987,910 | +16.3% |
| New Listings | 17 | 26 | -34.6% | 578 | 711 | -18.7% |
| Pending | -- | -- | -- | -- | -- | -- |
| Withdrawn | 1 | 4 | -75.0% | 8 | 26 | -69.2% |
| Expired | 1 | 4 | -75.0% | 8 | 26 | -69.2% |
| Months of Inventory | 0.7 | 0.6 | +5.6% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| List Price | \$891,816 | \$961,196 | -7.2% | \$1,017,609 | \$796,865 | +27.7% |
| List Price/SqFt | \$309 | \$268 | +15.3% | \$307 | \$232 | +32.4% |
| Sold Price | \$903,196 | \$947,661 | -4.7% | \$1,060,622 | \$782,724 | +35.5% |
| Sold Price/SqFt | \$314 | \$267 | +17.6% | \$322 | \$229 | +40.5% |
| Sold Price / Orig LP | 101.7% | 100.5% | +1.2% | 106.3% | 99.0% | +7.4% |
| Days on Market | 14 | 35 | -61.2% | 17 | 31 | -42.9% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| List Price | \$780,000 | \$584,000 | +33.6% | \$779,000 | \$600,000 | +29.8% |
| List Price/SqFt | \$285 | \$234 | +21.8% | \$273 | \$204 | +33.8% |
| Sold Price | \$798,250 | \$606,350 | +31.6% | \$825,000 | \$605,000 | +36.4% |
| Sold Price/SqFt | \$295 | \$233 | +26.5% | \$289 | \$202 | +43.3% |
| Sold Price / Orig LP | 101.5% | 100.0% | +1.5% | 104.0% | 99.7% | +4.3% |
| Days on Market | 5 | 9 | -41.2% | 5 | 8 | -37.5% |

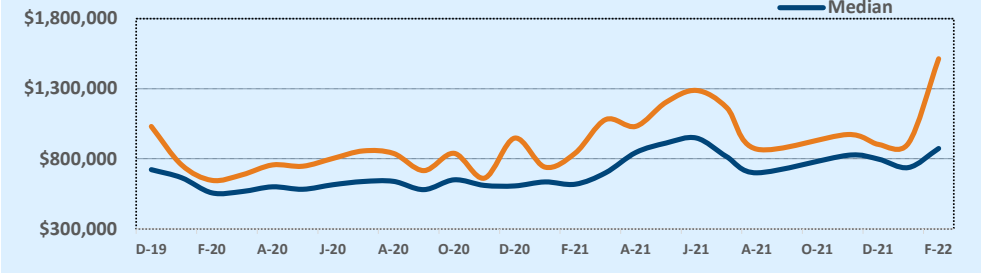
Residential Statistics

Independence Title

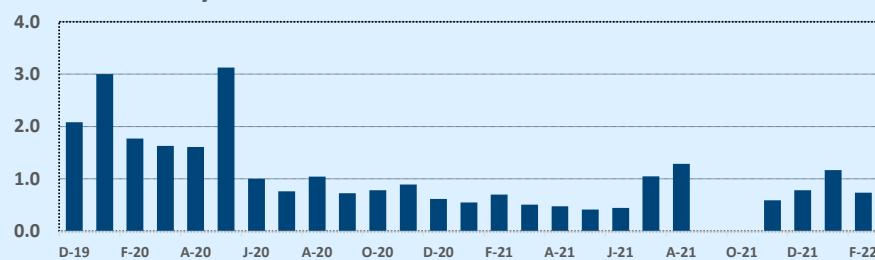
December 2021

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 1 | 5 | 25 |
| \$200,000- \$249,999 | -- | -- | -- | 9 | 6 | 9 |
| \$250,000- \$299,999 | -- | 1 | 4 | 12 | 12 | 6 |
| \$300,000- \$349,999 | 1 | 1 | 13 | 11 | 13 | 13 |
| \$350,000- \$399,999 | 1 | 1 | 5 | 12 | 15 | 10 |
| \$400,000- \$449,999 | -- | 2 | 3 | 8 | 5 | 6 |
| \$450,000- \$499,999 | -- | -- | -- | 16 | 9 | 12 |
| \$500,000- \$549,999 | -- | 1 | 5 | 20 | 18 | 38 |
| \$550,000- \$599,999 | -- | 2 | 6 | 39 | 31 | 31 |
| \$600,000- \$699,999 | 2 | 4 | 46 | 83 | 82 | 14 |
| \$700,000- \$799,999 | 2 | 2 | 15 | 78 | 64 | 13 |
| \$800,000- \$899,999 | 2 | 5 | 13 | 51 | 53 | 12 |
| \$900,000- \$999,999 | -- | 1 | 4 | 40 | 38 | 12 |
| \$1M - \$1.99M | 6 | 7 | 7 | 157 | 173 | 16 |
| \$2M - \$2.99M | 2 | 1 | 2 | 27 | 22 | 33 |
| \$3M+ | 1 | -- | -- | 14 | 11 | 80 |
| Totals | 17 | 28 | 14 | 578 | 557 | 17 |

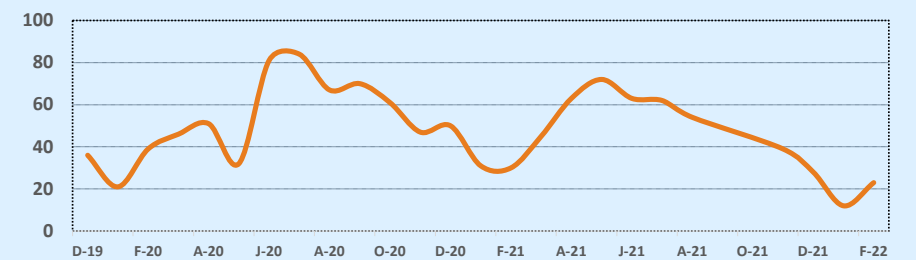
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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